

# Fintel Family News



## Fintel Workshops

- April 17<sup>th</sup> 18<sup>th</sup>  
Intro Workshop  
Rob SSC
- April 29<sup>th</sup>  
Spotlight Workshop  
Tania SSC
- May 15<sup>th</sup>  
Advanced Trading  
Tania SYD

**Money is good for nothing unless you know the value of it by experience.**



## I will always trade with a stop loss!!!!

**Bla bla bla and more blabbery bla bla bla bla bla – what did you say? That's what most people hear when the heading is said onstage, directly to them, or in a newsletter like this.**

It just seems to roll off peoples tongues the same way politicians say it only will cost a billion dollars. We have all heard it so much that we become immune to it. The problem is, it catches up with you. The billion dollar expense blows out to be 3 billion dollars then the questions come and we have to recognize an issue, or justify reasoning.

It's the same with setting stop losses. I know we ALL find it hard to set a stop loss. There is a multitude of reasons why we fail/refuse to set a stop loss.

All of these are valid and justified in our own minds. The importance of setting a stop is to preserve account capital. We enter a trade to make money so the price really should just go up. So why do we need a stop?

We need a stop to protect us from circumstances outside of our control. We need to mentally say – I want this stock and it should go up, but if I'm wrong then I don't want to be caught in something that costs me money.

There are a couple of things you can do to make setting a stop easier.

A good way to ensure you trade with a stop is to place your stop before you set your entry, and set your stop outside market hours.

That way price movement won't affect your decision making process so much.

## Today's trading message

# Take what the chart will give you.



## Fintel is changing – what you can expect soon.

Hello everyone,

This is just a small note to let you all know that I have made the decision to halt new membership to Fintel's 'Mentor Program' at the end of May 2010. There will be a small window of opportunity to come on board with us after the May 2010 Bootcamp, but after that... 'Mentor' will be closed to new members.

My reasons for doing this are simple. Fintel and teaching is not how I make money, I am a trader first and foremost. I teach because I enjoy it. I have a great group of students who push me to further myself in my own trading... plus they are the only people who can actually understand what I do! However, I have spent the last 9 years teaching and it is now time for me to do other things.

Fintel is at a point where it will either have to step up to the next level of growth or morph into something a little different. The first option would a) require more of my time and b) push me further into the public eye. I have no desire to be a public figure of any kind and I definitely don't want to spend more time working! (isn't the point of trading to have a better lifestyle...?). So I choose the second option. Fintel to me is a sideline and needs to stay as a sideline. To this end, the Mentor program cannot continue to grow. Instead it will be my chance to interact with a group of people who are serious about their trading and willing to learn.

The Mentor program will continue for the duration of the current student's needs. I estimate this to be a minimum of 4 years. I am basically creating a happy group of exclusive students that will be able to grow together in a face to face teaching environment. I look forward to continuing to work with those that are part of this group for the next few years. This is something that I will enjoy and will be happy to continue.

Fintel may do some new things on a smaller scale during this time. But the ongoing, unlimited access education will never be offered again. There are DVDs and manuals in the works that may be available separately in future. All Mentor students will be able to access all new products that may be produced, as they become available. However, access to 'Mentor' itself will be closed.

This is a 'last chance' deal. If you have any questions, please ask myself or one of the staff.

Wishing you all the best,

**Tania Oakley**  
**Fintel Financial Intelligence**

### **Mentor fast tracked!!**

### **What this means for you?**

### **This process is actually a positive for everyone.**

**Because there will be no new students after May Bootcamp**

### **\*Learning can be fast tracked**

**\*Intro workshop changed 2 days to 1 day**

### **\*The group can learn and grow together**

**\*Workshops more effective as don't have to cater for brand new people**

### **\*Smaller groups, more focused discussion on hot topics**

**\*Learning can be adapted as the group requires**

**NOW is the best time to be part of the mentor program**

**Fintel Financial  
Intelligence**

**Suite 12**

**Arcadia Walk**

**14 Sunshine Beach  
Road**

**PO Box 1449**

**Noosa Heads QLD  
4567**

**Phone:**

**07 5474 9433**

**1300 FINTEL**

**Email:**

[danny@fintelnet.com](mailto:danny@fintelnet.com)

[admin@fintelnet.com](mailto:admin@fintelnet.com)

**Web Site:**

[www.fintelnet.com](http://www.fintelnet.com)

**MENTOR – the  
complete trading  
package**

*See website for details*

## **BOOTCAMP 2010**

3 days of share trading education. Can you afford to miss this event?

Please be aware that Fintel will start advertising and seats will be available to the public after this Friday 16<sup>th</sup> April.

If you want to come to this event you must let us know by Friday 16<sup>th</sup>. The \$70 fee will confirm your seat is booked.  
(**\$70 covers all meals**)

## **Fintel Family Forum Links**

### **Latest links and discussion**

[Understanding derivative markets.](#)

[Chart of the week.](#)

**Fintelnet Forum pages**

[Front page and registration.](#)

[Questions about using the forum?](#)

[View New Posts](#)

[Jokes and Funnies.](#)

Positive Affirmation

**My joyful  
thoughts create  
my joyful world.**



The forum is a wonderful unknown place where you can learn, share, and interact, with others about share trading and other topics. Not only can you view all that's being discussed but you are able to share your own ideas, opinions and knowledge.

This newsletter will come to you via email with all the latest postings from the forum. To access the posts you can follow / click the link below or log on and click the "view active topics" on the board index page after you have logged in.

[www.fintelnet.com/forum](http://www.fintelnet.com/forum)

*The forum disclaimer applies  
to this document*

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Financial Intelligence**

**Share Trading  
Consultants  
Danny Perfect  
Deb Browning  
John Schafer**